



CBA Education Series

2021 Virtual Schedule

Core	Track 1	Track 2	Track 3
Introduction to Commercial Real Estate		20-Jan-2021	7-Apr-2021
Commercial Real Estate Basics		20-Jan-2021	7-Apr-2021
Income Property Analysis		3-Feb-2021	21-Apr-2021
Income Property Analysis and Comparison		3-Feb-2021	21-Apr-2021
Introduction to Multi-Family Investments		17-Feb-2021	5-May-2021
Introduction to Multi-Family Listing and Selling		17-Feb-2021	5-May-2021
Advanced Income Property Analysis		3-Mar-2021	19-May-2021
Commercial Loans from Start to Finish		3-Mar-2021	19-May-2021
Introduction to Commercial Leasing Part A	7-Jan-2021	17-Mar-2021	2-Jun-2021
Introduction to Commercial Leasing Part B	7-Jan-2021	17-Mar-2021	2-Jun-2021
CRE Transaction Documents Review Business	28-Jan-2021	31-Mar-2021	16-Jun-2021
Development and Prospecting	28-Jan-2021	31-Mar-2021	16-Jun-2021
Electives			
Tenant Representation	18-Feb-2021	14-Apr-2021	7-Jul-2021
Lease Negotiations	18-Feb-2021	14-Apr-2021	7-Jul-2021
Lease or Purchase	11-Mar-2021	12-May-2021	21-Jul-2021
Business Opportunities Sales	11-Mar-2021	12-May-2021	21-Jul-2021
Hospitality Sales	1-Apr-2021	23-Jun-2021	25-Aug-2021
Retail Sales/Lease	1-Apr-2021	23-Jun-2021	25-Aug-2021
Industrial-Flex-R&D Sales/Lease	22-Apr-2021	14-Jul-2021	22-Sep-2021
Office Sales/Lease	22-Apr-2021	14-Jul-2021	22-Sep-2021
Environmental Due Diligence	13-May-2021	18-Aug-2021	20-Oct-2021
Introduction to Property Management	13-May-2021	18-Aug-2021	20-Oct-2021

Updated 01/04/2021

DATES are subject to change

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